

PHCC National Board Speaking Points

(These points are intended as a guide. Use what fits your audience and share in your own words.)

INTRODUCTION

Good evening, everyone. I truly appreciate being here.

I'd like to share an update on the key initiatives we are working on at the national level to benefit your businesses and your employees.

- Building on our strong five-year strategic plan, PHCC continues to make progress in four priority areas:
 - Industry Impact
 - Workforce Development
 - Contractor Resources
 - Organizational Innovation

NATIONAL INITIATIVES & MEMBER VALUE

- In January, PHCC leaders from across the country gathered in Milwaukee for a **Leadership Summit** focused on collaboration across national, state, and local levels.

- More than 60 leaders shared ideas on how PHCC can better support contractors nationwide.
- To keep you informed about today's business environment, PHCC's **Business Intelligence team delivers regular *Insta-Intel*** emails on trends and issues you need to be watching.
- We will be hosting several free member webinars, this year including "Is an ESOP Right for You?" on April 22.
- New this year, PHCC launched Visionary Peer Groups. These peer groups will meet virtually on a monthly basis and are facilitated by expert business coaches. The first peer group is underway, and a second group is launching this spring.
- For contractors seeking a community tailored to their business model PHCC offers several Enhanced Service Groups, including:
 - Quality Service Contractors for service and repair businesses
 - Construction Contractors' Alliance for new construction contractors

- Union-Affiliated Contractors for signatory shops

LEGISLATIVE & REGULATORY ADVOCACY

And to make sure your interests are represented on Capitol Hill, PHCC is communicating with legislators and regulators on a regular basis.

On the legislative side:

- PHCC is working to secure votes from Members of Congress to get the **Energy Choice Act** passed.
- **Workforce Innovation and Opportunity Act** reauthorization will originate in the Senate, and PHCC is advocating to ensure increased funding for training grants and ensure that employers play a role in skills assessments.

On the regulatory front:

- PHCC has joined HARDI in filing an **Amicus Brief** encouraging the U.S. Supreme Court to consider arguments to reverse the Department of Energy's mandating of gas furnaces (late in 2028) and commercial gas storage water heaters (October of this year) to be condensing only products.

- The **HFC phase-down** continues with the expectation that 2026 will have more stable market conditions for A2L refrigerants. EPA will likely issue a rule change allowing the continued installation of existing compliant HFC systems beyond the originally planned narrow sell-through period.

ACCA AND STRATEGIC COLLABORATION

In March, you should have received an email from PHCC announcing a strategic partnership with Air Conditioning Contractors of America (ACCA). This partnership will focus on education, workforce development, and legislative initiatives.

Through this partnership, PHCC members that do HVAC will have access to additional resources and education.

The thinking is that will all the changes in the industry, we are **stronger together.**

PHCC ACADEMY® & EDUCATIONAL FOUNDATION

Workforce development remains a top priority. Our PHCC

Foundation works with chapters and industry partners to promote the trades and build a strong talent pipeline.

The Foundation will award more than **\$160,000** in scholarships this year. The deadline for applying is May 1.

The Foundation's **Plumbing Apprentices Contest** will take place during CONNECT 2026 in Milwaukee.

In early March, the Foundation hosted the **National HVAC Apprentices contest** in partnership with the PHCC of South Dakota Chapter.

The Foundation continues to offer **management training** workshops. The project management course just wrapped up and registration is open for the foremen training the first week of May.

The PHCC Academy® is a partnership between the association and the Foundation. The Academy is the industry's premier **online education and training platform.**

- New courses include:

- ServiceSkills — customer service training
- Seal the Deal — focuses on sales techniques
- OSHA 10 and 30 courses
- Be on the lookout for **PHCC Academy OnDemand** — think Netflix for the P-H-C industry.
- We offer Prep Courses for **Section 608 certification** and **A2L refrigerant** safety.
- On the business side, we have **Business Leadership Essentials** and **Financial Management**.

Please consider attending our 2026 Live EVENTS

- The 2026 Legislative Conference will be held May 5–6 in Washington, D.C.
- CONNECT 2026 takes place October 19–22 in Milwaukee. In addition to the great education and networking, we'll open with the Brew City Bash and our Closing Party will be at the Harley Davidson Museum and will feature the Milwaukee Tool Shed Band.

- To learn more about any of these member benefits, check out the PHCC website at **phccweb.org**

CONCLUSION

- Thank you for allowing me to come to this event and say a few words. And let's continue to work together to make PHCC and our industry stronger.