



### Are You Ready to Join a PHCC Visionary Peer Group?

To get the most out of your time spent in this peer group, first take this simple self-exam. Those who are ready both personally and professionally benefit most from the group process.

Answer each question below. If the statement is true, give yourself a 1 and if not a 0. Total your score and discover if a PHCC Visionary Peer Group is right for you.

1. I look forward to receiving constructive feedback from the group on my business \_\_\_\_
2. I am open to accepting feedback even if it is very critical \_\_\_\_
3. I am willing and able to make changes to grow as a businessperson \_\_\_\_
4. I am willing to support performance group members by giving constructive feedback \_\_\_\_
5. I strongly believe in the power of a peer performance group \_\_\_\_
6. I am willing to share my financial data openly and honestly with all in the group \_\_\_\_
7. I can produce accurate financial statements within 30 days of the quarter's end, on at least a quarterly basis including a balance sheet \_\_\_\_
8. I can produce accurate financial statements within 30 days of the month's end, on at least a monthly basis including a balance sheet \_\_\_\_
9. I can produce a Big Board/Performance Board by technician \_\_\_\_
10. I work with a competent bookkeeper \_\_\_\_
11. I work with a CPA who provides me with top level advice throughout the year \_\_\_\_
12. I am comfortable using email and can open, save, and send attachments \_\_\_\_
13. I own and have basic knowledge of Microsoft Word and Excel-\_\_\_\_
14. I can leave my shop for three consecutive days, twice each year, with minimal distractions to fully participate in my Visionary Peer Group \_\_\_\_
15. I am willing to host a PHCC Peer Group meeting at my location \_\_\_\_
16. I will commit personal time and energy between meetings to implement the actions I have committed to at the meeting \_\_\_\_
17. I have a software system that ties into my accounting system \_\_\_\_
18. I want to upgrade my understanding of financial tools and processes \_\_\_\_

**TOTAL SCORE:** \_\_\_\_\_

- 16-18 **You are perfect for a PHCC Peer Group.** Sounds like you're already motivated and moving in the right direction with strong systems in place. Use a Peer Group to follow through and take you across the finish line and take your success to a whole new level.
- 13-15 **You are a good candidate for a PHCC Peer Group.** You are in the right place where you can really benefit from a PHCC Peer Group. The group membership will enable you to be even more proactive in your business and help you take control of your business destiny. Group members will work with you to create the strategies and specific processes to help ensure that you'll take your business to the next level.

- 10-12 **You may have the right level of commitment for a PHCC Peer Group.** For maximum benefit it will be necessary for you to fully commit yourself to improving your business. You must be ready to be accountable for your tasks, and to work thoroughly on some of your business systems to get a solid foundation in place.
- 5-9 **You are probably not ready to yet join a Performance Group.** Examine your current situation and decide if you really are ready to make a commitment to joining a group. Think about your current commitment and the lack of systems preventing you from starting your business on the path to success. If you are determined to move forward, working one-on-one with your Franchise Consultant will help define and implement a successful strategy.