PHCC—National Member Benefits

Here’s what you need to know.

PHCC—National membership offers a variety of programs, education and services to keep your business in the know. *Engagement opportunities are here for you — just plug in!*

**ADVOCACY**
- Federal legislative and regulatory representation
- State and local legislative and regulatory assistance
- State legislative and regulatory online tracking tool
- Representation on code bodies and industry coalitions
- Reinforcement of industry standards that protect public health and safety
- Annual legislative conference
- Alerts on laws, regulations and code changes
- Grassroots network
- PAC activities

**WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING**
- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- Face-to-face learning opportunities
- Career and job fair materials

**BEST PRACTICES, COMMUNICATION & NETWORKING**
- Safety and risk management tools
- Access to subject matter experts
- PHCC water supply calculator app
- Monthly electronic newsletters
- Award winning magazine *Solutions*
- PHCC contractor online directory
- PHCC Online Buyer’s Guide
- Online member communities

**SAVINGS & DISCOUNTS**
- PHCC industry partnerships with manufacturers and product providers to the P-H-C trade
- PHCC Labor Unit Database subscription
- Members-only discounts on programs, events and services

**BUSINESS INTELLIGENCE**
- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics
- Monthly *Insta-Intel* report
- Quarterly *Competitive Edge* report

**CONSUMER AWARENESS**
- Find A Contractor online directory
- Branded PHCC outreach

**ENHANCED SERVICE GROUPS (ESG)**
- Quality Service Contractors (QSC)
  - QSC Flat Rate Pricing Software
  - One Power Meeting Registration Per Year
  - A Complimentary, Comprehensive One-Hour Virtual Business Evaluation with a QSC Business Coach - variety of offerings available
  - QSC’s Online Community
  - QSC’s Rebate Program
  - Library of Helpful Tools
  - Specialized Peer Groups
- Construction Contractors’ Alliance (CCA)
  - Provides contractors with a means to find solutions to the many issues new construction contractors face. CCA serves PHCC’s plumbing and mechanical contractors specializing in residential, industrial, commercial and institutional new construction.
- Union-Affiliated Contractors (UAC)
  - Seminars offering targeting topics that are useful to union operated contractors. Topics like collective bargaining, benefits and Anti-Trust may be offered. Check out https://community.phccweb.org/uac/home for upcoming seminars.
- PHCC—National Auxiliary
  - Women and men with the purpose of working in partnership with the plumbing, heating and cooling industry through scholarships, education, and industry support. They are comprised of individuals who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry.
PHCC membership pays for itself. *Just plug in!*

**Member Savings and Discounts**

- **Aramark:** 25% discount on uniforms.
- **Code Books:** Discounts vary by chapter.
- **ConsensusDocs:** 20% discount on subscriptions to standard construction contracts.
- **Exxon/Mobil:** 5 cent savings per gallon of gas using Fleet National card.
- **Labor Unit Database:** 30-day free trial and $100 discount off subscription renewal.
- **Market Hardware:** Free consultation and discount on web sites and marketing services.
- **PHCCCONNECT Conference and Tradeshow:** $100 discount off each member registration.
- **Solutions** magazine subscription: $30 value
- **Time Communications:** Discounted monthly rate on call management systems.
- **Pink Callers:** Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- **Plumbing and HVACR Apprentice eLearning Programs:** Discounts vary by chapter.
- **Plumbing and HVACR Textbooks:** Up to 25% discount through your chapter.
- **US Bank:** Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.

**Resources for Members**

- **Plumbing and HVACR Workforce Readiness:** Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.
- **TechLine:** Expert advice on code questions and clarifications.
- **Safety Program Builder:** Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.
- **Overhead and Profit Calculator:** This simple software tool helps business owners calculate their real costs and find the right selling price for their company.
- **PHCC Water Supply Calculator App:** Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.
- **Multi-Employer 401(k) Retirement Program:** PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.
- **Publications:** Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

**JOIN PHCC TODAY!** [www.phccweb.org/membership](http://www.phccweb.org/membership)

**CONTACT US:** 800-533-7694 | membership@naphcc.org | phccweb.org | phccfoundation.org

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Additional benefits and savings available through PHCC’s state and local chapters.