

# PHCC National Membership Benefits

## Here's what you need to know.

Whether you hold membership through our Federation model (local, state and national) or if you are a direct member of PHCC–National, we offer everything you need to strengthen your business and educate your employees. PHCC has 38 state chapters\* and 67 local chapters throughout the United States. *Engagement opportunities are here for you — just plug in!*



### ADVOCACY

- Federal legislative and regulatory representation
- State and local legislative and regulatory assistance
- State legislative and regulatory online tracking tool
- Representation on code bodies and industry coalitions
- Reinforcement of industry standards that protect public health and safety
- Annual legislative conference
- Alerts on laws, regulations and code changes
- Grassroots network
- PAC activities



### WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING

- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- Face-to-face learning opportunities
- PHCC career center and job board
- Career and job fair materials



### BROUGHT TO YOU BY THE PHCC EDUCATIONAL FOUNDATION

- Plumbing and HVACR apprentice training
- Plumbing and HVACR Workforce Readiness course
- Plumbing Pre-Apprentice course
- Fast Track to Service Plumbing course
- Foremen workshop
- Assessment tests
- Essentials of Project Management class
- Plumbing and HVAC apprentice contest
- Scholarships



### BEST PRACTICES, COMMUNICATION & NETWORKING

- PHCCCONNECT annual conference and tradeshow
- Safety and risk management tools
- Access to subject matter experts
- PHCC water supply calculator app
- Monthly electronic newsletters
- Award winning magazine *Solutions*
- PHCC contractor online directory
- PHCC Online Buyer's Guide
- Online member communities
- State and local chapter events, education, publications and engagement



### SAVINGS & DISCOUNTS

- PHCC industry partnerships with manufacturers and product providers to the P-H-C trade
- PHCC Labor Unit Database subscription
- Members-only discounts on programs, events and services



### BUSINESS INTELLIGENCE

- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics
- Monthly *Insta-Intel* report
- Quarterly *Competitive Edge* report



### CONSUMER AWARENESS

- Find A Contractor online directory
- Branded PHCC outreach



### ENHANCED SERVICE GROUPS (ESG)

- **Quality Service Contractors (QSC)**
  - » Offers guidance, education and the resources needed to operate your business more efficiently. Business coaching, custom designed training and networking opportunities bring PHC service and repair professionals together.
  - » Annual Power Meeting
- **Construction Contractors' Alliance (CCA)**
  - » Provides contractors with a means to find solutions to the many issues new construction contractors face. CCA serves PHCC's plumbing and mechanical contractors specializing in residential, industrial, commercial and institutional new construction.
- **Union-Affiliated Contractors (UAC)**
  - » Resource for PHCC members who operate under a union, this group is focused on providing online resources and communities to offer greater assistance and communication with each other.
- **PHCC–National Auxiliary**
  - » Women and men with the purpose of working in partnership with the plumbing, heating and cooling industry through scholarships, education, and industry support. They are comprised of individuals who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry.



**PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION®**  
*Best People. Best Practices.*

\*States with no PHCC chapter receive direct benefits from PHCC National only.

# PHCC membership pays for itself. *Just plug in!*

## Member Savings and Discounts

- **Aramark:** 25% discount on uniforms.
- **Code Books:** Discounts vary by chapter.
- **ConsensusDocs:** 20% discount on subscriptions to standard construction contracts.
- **Exxon/Mobil:** 5 cent savings per gallon of gas using Fleet National card.
- **Home Depot Pro and HD Supply:** Two discount programs with substantial savings for PHCC members: Home Depot Pro for retail and Home Depot Supply for wholesale.
- **Labor Unit Database:** 30-day free trial and \$100 discount off subscription renewal.
- **Market Hardware:** Free consultation and discount on web sites and marketing services.
- **Monthly Webinars:** \$360 value (\$35/ea. for non-members).
- **PHCCCONNECT Conference and Tradeshow:** \$100 discount off each member registration.
- **Solutions** magazine subscription: \$30 value
- **Time Communications:** Discounted monthly rate on call management systems.
- **Pink Callers:** Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- **Plumbing and HVACR Apprenticeship eLearning Programs:** Discounts vary by chapter.
- **Plumbing and HVACR Textbooks:** Up to 25% discount through your chapter.
- **US Bank:** Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.
- **Who's Who Directory:** Contact information for your fellow PHCC members across the nation. Free to PHCC members; \$75 non-member

## Resources for Members



**Plumbing and HVACR Workforce Readiness:** Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.



**TechLine:** Expert advice on code questions and clarifications.



**Safety Program Builder:** Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.



**Overhead and Profit Calculator:** This simple software tool helps business owners calculate their real costs and find the right selling price for their company.



**PHCC Water Supply Calculator App:** Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.



**Multi-Employer 401(k) Retirement Program:** PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.



**Publications:** Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

## PHCC National Membership Options

**Contractor:** A plumbing, heating, cooling/refrigeration business seeking to access the Best People and Best Practices in the industry. Plug into a powerful network of great people, valuable resources, best practices, advocacy, and education and training.

State and local dues are collected at the state level for active state PHCC chapters. This is a federation model membership organization. If not state chapter, this is the only amount you owe annually. Visit [phccweb.org/chapters/](http://phccweb.org/chapters/) to find your state chapter.

**\$538 annually**

**\$269 annually** (new member, 1st year\*)

**\$403.50 annually** (new member, 2nd year\*)

*Note: State and local dues where applicable. You must be a member of PHCC National to belong to any state or local PHCC.*

**Industry Associate:** Business that support the plumbing, heating, cooling/refrigeration contracting industry. Gain visibility among leading p-h-c contractors around the country. Membership, advertising and sponsorship opportunities will be offered to access the decision makers in our industry. Manufacturers, distributors and vendors encompass this membership group.

**\$2,000 annually\*\***

**Educational Associate:** An instructor teaching in a plumbing and or HVACR program.

**\$29 annually\*\***

**Quality Service Contractor:**

**\$10,200 annually** (Premium Coaching)

**\$4,200 annually** (Pro Coaching )

**\$4,052 annually** (Associate)

*An active PHCC national Contractor or Associate membership is required.*

**Union-Affiliated Contractors:**

**\$240 annually\*\***

**National Auxiliary:**

**\$100 annually\*\***

**\$50 annually** (Senior 65+)

**Retired:** \$33 annually\*\*

**Student/Apprentice:** Actively enrolled in a plumbing and/or HVACR program/school.  
**Free**

*\*First-time PHCC member.*

*\*\*PHCC National membership only.*

**CONTACT US:** 800-533-7694 | [membership@naphcc.org](mailto:membership@naphcc.org) | [phccweb.org](http://phccweb.org) | [phccfoundation.org](http://phccfoundation.org)



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NationalPHCC



Plumbing-Heating-Cooling Contractors-National Association

Additional benefits and savings available through PHCC's state and local chapters.

**JOIN PHCC TODAY!** [www.phccweb.org/membership](http://www.phccweb.org/membership)